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Useful Gadgets in Solihull
Evaluation 2012

- Low take-up of telecare
- Low awareness of the technology & its benefits
- Cumbersome process/system
- No dedicated staff
- Poor recording
- Low levels of savings
- Not capitalising on potential
2013-2015

• Appointed Project Development Lead
• Appointed Telecare Officer & 2 Assistants
• Ran as a transformation project (now integrated care)
• Service specification & procurement
• Staff training
• Redesigned process & recording
• Performance dashboard
SMBC Strategy

- Mainstream
- Self-help
- Promoting Independence & reablement
- Personal Budgets
- Personalisation - Equipment agnostic
- Start simple – ‘poundland to broadband’
- The Care Act – prevention
Assistive Technology and Telecare around the home

**Bedroom**
- Bed occupancy sensor
- Enuresis sensor
- Movement detector

**Bathroom**
- Pull cord
- Flood detector
- Magiplug

**Living room**
- Amplified phone
- Sounder beacon

**Person**
- Falls monitor
- Pendant

**Front door**
- Property exit sensor
- Bogus caller button

**Kitchen**
- Smoke detector
- Temperature extremes monitor
- Induction hob
- Carbon monoxide monitor

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Solihull Metropolitan Borough Council
Performance

• Financial Model
  Installations, Average Saving, Duration of Saving

• Installations
  850 installations since November 2013, to 400 unique users

• Savings
  2014-2015 - £129k

• Quality of Life
  Case studies
Dashboard – type of equipment

- Falls: 54%
- Pill dispensers: 15%
- Bed / Chair: 7%
- Smoke: 5%
- Other: 5%
- Memory aids: 5%
- Door exit: 4%
- Other detectors: 5%
Lessons Learned

• Don’t underestimate culture change…

• Benefits of strong partnership with our service provider

• How to market to the public

• Importance of informal carers